

Winery Retail Marketplace Sales Associate

Selected as one of The Best Places to Work in the North Bay, Ledson Winery and Vineyards is a family owned and operated winery located in Kenwood. Come join our fun and energetic marketplace team. Our gourmet marketplace features sandwiches, cheeses, baked good, olive oils, mustards, and wine specials. We are seeking enthusiastic, customer service oriented and outgoing people to join our marketplace sales team!

Responsibilities include:

- Greeting guests in a warm, friendly and welcoming manner as they enter into the marketplace
- Offering guests assistance with finding wines, products, etc. The marketplace team is the last impression for the guest; therefore, customer service is first priority.
- Pouring and selling featured wines
- Cutting, packing, weighing and displaying cheese, meats, pasta salads, etc as needed
- Creating daily cheese platters for tastings and pre-orders
- Fulfilling sandwich orders for guests as needed
- Assisting customers with sales of olive oils, mustards, and chocolates sauces to guests while providing superior customer service
- Locating and packing wine to fulfill will call orders as well as daily purchases for customers
- Accurately using a POS system to ring up guest orders, accurately enter shipping information, order details, etc
- Provides customer service to guests, engages in conversation with customers to ensure an enjoyable and personable experience

Requirements:

- Desire to provide excellent customer service and achieve sales
- Dependable, honest and good work ethic with a positive “can do” attitude
- Ability to engage with customers and participate in professional conversation with them to provide them with a personal and memorable experience
- Basic computer skills and the ability to learn POS system
- Quick learner with retention
- A self starter that is motivated to accomplish assigned tasks
- Able to work independently as well as part of a team
- Attention to detail and accuracy of work
- Ability to work in a fast-paced environment, multi task, work well under pressure and pick up where you left off when moving from task to task
- Effectively prioritize tasks
- 21 year of age preferred but not mandatory (under 21 not able to pour wine)
- Must have reliable transportation
- Ability to pass drug and background screening

Benefits:

- Monthly bonus based on Marketplace sales
- Monthly wine club bonus
- Bi-Weekly Gratuities
- Medical, dental and vision for full time employees
- 401K Program coming soon
- 3 days sick pay
- 2 weeks annual vacation accrual for full time employees
- 50% discount on Ledson products

To apply provide resume and cover letter with work history, including employment dates via e-mail to amy@ledson.com.
No phone calls or solicitation

Position: Marketplace Sales Associate
Seeking Full Time or Part Time employees – Weekends required